

# South Shore Education News – 2007-2008

**Registrations are now being accepted for the following:**

## **Another round of CPIM review modules being held at the Covidien-Tyco, Mansfield location**

**Starting January 9<sup>th</sup>, 2008 and continuing through March 5<sup>th</sup> on Wednesdays from 5:30 to 8:00 pm (tentative)**

**Instructor: Christopher Maloof, CFPIM**

### **Module 2 - Master Planning of Resources (MPR) – 8 weeks**

Explores processes used to develop sales and operations plans; identify and assess internal and external demand and forecasting requirements; and gain an understanding of the importance of producing achievable master schedules that are consistent with business policies, objectives and resource constraints. The course focuses on developing and validating a plan of supply, relating management of demand to environment and developing and validating the master schedule. In addition, the course encompasses concepts for transforming sales, marketing and business requirements into a feasible and economic plan in various business environments. It also addresses concepts and methodologies for managing projected and actual demands from distribution networks and external customers. Finally, the course presents methods for integrating sales and operations plans, demand forecasts and customer demand into a specific master schedule.

Course materials listed below are not included in the course fee but may be purchased directly from APICS at 1-800-444-2742, or online at [www.apics.org](http://www.apics.org). Each registrant must procure a participant guide and the book.

*Prices shown are member prices, non-member prices are higher.*

**Master Planning of Resources Participant Guide, Stock #09124, \$85.00**

CPIM Exam Content Manual, Stock # 09051, \$23.40

APICS Dictionary, Stock # 01102, \$24.30 (First one Free!)

SMR Reprints, Stock #05011, \$29.25

Harvard Business Review SMR Readings, Stock #05015, \$48.75

Managerial Accounting (10th ed.) Stock #03471, \$109.69

Operations Strategy, Stock #03286, \$85.76

Project Management: A Managerial Approach (5th ed.), Stock #03488, \$87.74

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**E-mail [dlpaton@comcast.net](mailto:dlpaton@comcast.net) to sign up today!**

CPIM course fees are:

**\$495/** members (class registration and exam voucher),

**\$405/** members (class registration only - **NO** voucher),

**\$665/** non-members (class registration and exam voucher),

**\$575/** non-members (class registration only - **NO** voucher)

Registrations are payable

**PRIOR TO THE START OF CLASS.**

Mail course payment (NO PURCHASE ORDERS PLEASE)

To: **South Shore APICS, c/o Dana Stetson, CPIM, CIRM, C.P.M.,  
103 Grove Street # 315, Rockland, Ma. 02370.**